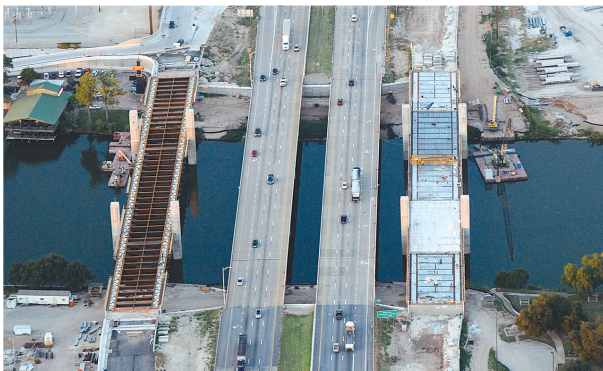
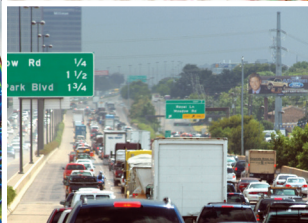


2019 TxDOT Professional Engineering Procurement Services Conference

November 19–21, 2019



PEPS



Embassy Suites Hotel and Conference Center • San Marcos, Texas

TUESDAY, NOVEMBER 19

3:00 p.m. – 7:00 p.m.

REGISTRATION

Outside Veramendi Salons E–F

WEDNESDAY, NOVEMBER 20

7:00 a.m. – 8:00 a.m.

REGISTRATION AND CONTINENTAL BREAKFAST

Outside Veramendi Salons E–F

8:00 a.m. – 9:00 a.m.

OPENING REMARKS

Veramendi Salons E–F

Lucio Vasquez, P.E., *PEPS Deputy Division Director*

Martin L. Rodin, P.E., *PEPS Division Director*

PRESENTATION OF THE SHINING STAR AWARD

9:00 a.m. – 10:00 a.m.

PANEL DISCUSSION ON CONSTRUCTION ENGINEERING INSPECTION ISSUES

Moderator: Martin L. Rodin, P.E., *PEPS Division Director*

Panelists:

Mike Coward, P.E., *TxDOT San Antonio District*

Chad Ingram, P.E., *TxDOT Paris District*

Howard Holland, P.E., *Raba Kistner Consultants, Inc.*

Tom Hunter, P.E., *H.W. Lochner*

10:00 a.m. – 10:15 a.m.

MORNING BREAK

Light refreshments provided

The breakout sessions are divided into tracks, each track designed for the following targeted audience.

Veramendi Salons A–D	<i>This track is designed to provide introductory information sessions for firms and internal/external project managers new to the PEPS procurement process.</i>
Veramendi Salons G–J	<i>This track is designed to provide updates to some of the PEPS processes for firms and both internal and external project managers familiar with the PEPS procurement process.</i>
Spring Lake Ballroom	<i>This track includes updates and information on common PEPS processes applicable to internal and external project managers familiar with the PEPS procurement process.</i>

CONCURRENT BREAKOUT SESSIONS

10:15 a.m. – 11:45 a.m.

Veramendi Salons A–D

PREPARING TO PURSUE WORK WITH TxDOT
(10:15 a.m. – 11:00 a.m.)

Moderator:
Dione N. Albert,
PEPS Control Center
Director

This session will provide information on the various registration and certification steps necessary for firms to be qualified to pursue PEPS contracts.

Stacy W. James, P.E., PEPS Center of Excellence

Angela Yokie, PEPS Business Operations Center

GETTING HUB/DBE CERTIFIED
(11:00 a.m. – 11:45 a.m.)

This session will provide an overview of the steps necessary to become certified as a Historically Underutilized Business or a Disadvantaged Business Enterprise.

Teresita Alvarado, TxDOT Civil Rights Division

Martha Arnold, TxDOT Civil Rights Division

Veramendi Salons G–J

**ELECTRONIC SUBMITTAL OF STATEMENTS OF
QUALIFICATIONS AND PROPOSALS**

Moderator:
Kori Rodriguez, P.E.,
PEPS Section Director
of Service Center for
Divisions

This session will provide a status update on the process for allowing provider responses to be submitted electronically.

Dan M. Neal II, P.E., P.G., PEPS Center of Excellence Section
Director

Whitney Nalle, J.D., TxDOT Contract Services Division

Spring Lake Ballroom

SCOPE DEVELOPMENT

Moderator:
J. Gabriel Villanueva,
PEPS Business
Operations Center

This session will cover the scope development process (including the difference in approach for indefinite deliverable versus specific deliverable contracts), common scoping errors, scope negotiation meetings, and the TxDOT district scoping perspective.

Chris C. Henry, P.E., PEPS Urban Service Center

Christopher A. Franco, P.E., PEPS Dallas Service Center

Michael A. Haithcock, P.E., TxDOT Abilene District

Noon – 1:00 p.m.

LUNCH AND KEYNOTE ADDRESS

Veramendi Salons E–F

Brian R. Barth, P.E., *Director of Project Planning and Development*

UPDATES FROM THE 2019 LEGISLATIVE SESSION

CONCURRENT BREAKOUT SESSIONS

1:15 p.m. – 2:45 p.m.

Veramendi Salons A–D	UNDERSTANDING THE SOLICITATION PROCESS
Moderator: Michelle N. Veale, P.E. , <i>PEPS Center of Excellence</i>	<p><i>This session will walk through the PEPS process for preparing Request for Qualifications and Request for Proposal solicitations.</i></p> <p>Martha F. Juch, P.E., CFM, D.WRE, <i>PEPS Center of Excellence</i></p> <p>Mindy N. Sawyer, P.E., <i>PEPS Dallas Service Center</i></p>
Veramendi Salons G–J	UPDATES ON PRECERTIFICATIONS AND ADMINISTRATIVE QUALIFICATIONS (1:15 p.m. – 2:00 p.m.)
Moderator: Kori Rodriguez, P.E. , <i>PEPS Section Director of Service Center for Divisions</i>	<p><i>This session will provide updates on policy, procedure, and rule changes impacting the precertification and administrative qualifications processes.</i></p> <p>Stacy W. James, P.E., <i>PEPS Center of Excellence</i></p> <p>Roy Gonzales, <i>PEPS Business Operations Center</i></p>
	UPDATES ON PRECLUSIONS (2:00 p.m. – 2:45 p.m.)
	<p><i>This session will cover the latest information on the preclusion process (excluding firms from participating in a contract or work authorization) and related conflicts of interest.</i></p> <p>Dan M. Neal II, P.E., P.G., <i>PEPS Center of Excellence Section Director</i></p>
Spring Lake Ballroom	LEVEL OF EFFORT NEGOTIATIONS
Moderator: Larry H. Wenger, Jr., P.E. , <i>PEPS San Antonio Service Center Manager</i>	<p><i>This session will walk through the level of effort negotiation processes for indefinite deliverable and specific deliverable contracts, and will include a district perspective on issues such as the timing, process, and partnership involved with negotiating level of effort.</i></p> <p>Jessica Andrews, P.E., <i>PEPS Fort Worth Service Center Manager</i></p> <p>Kendall Baker, P.E., <i>PEPS Rural Assistant Service Center Manager</i></p> <p>Jimmy Thompson, P.E., <i>TxDOT Lufkin District</i></p>

2:45 p.m. – 3:00 p.m.

AFTERNOON BREAK

Light refreshments provided

CONCURRENT BREAKOUT SESSIONS

3:00 p.m. – 4:30 p.m.

Veramendi Salons A–D

UNDERSTANDING THE SOLICITATION RESPONSE PROCESS

Moderator:

Michelle N. Veale, P.E.,
PEPS Center of Excellence

This session will walk through the PEPS process for screening and evaluating provider responses and interviews.

Martha F. Juch, P.E., CFM, D.WRE, *PEPS Center of Excellence*

Mindy N. Sawyer, P.E., *PEPS Dallas Service Center*

Veramendi Salons G–J

THE NEW ANNUAL LABOR RATE NEGOTIATION PROCESS

Moderator:

Kori Rodriguez, P.E.,
PEPS Section Director of Service Center for Divisions

This session will walk through the process being developed by the new PEPS Negotiation Center for establishing an annual labor rate negotiation process, in lieu of the current process of negotiating labor rates for each individual contract.

Norma Glasscock, P.E., *PEPS Negotiation Center Manager*

Rachel Edwards, CPA, *Cobb Fendley and Associates, Inc.*

Spring Lake Ballroom

PRIME PROVIDER EVALUATION UPDATES

Moderator:

Larry H. Wenger, Jr., P.E.,
PEPS San Antonio Service Center Manager

This session will cover a variety of issues related to evaluations, the process and frequency for conducting evaluations, evaluation score statistics, how scores are used in the procurement process, tips for a successful evaluation, and what consultants need to know about evaluations.

Charles K. Davidson, P.E., CTCM, *PEPS Austin Service Center Manager*

Chris H'Luz, P.E., *TxDOT Austin District*

Jim Langston, P.E., *Bridgefarmer and Associates, Inc.*

6:00 p.m. – 7:30 p.m.

RECEPTION

Spring Lake Ballroom

Non-alcoholic beverages and hors d'oeuvres provided

Cash bar available

THURSDAY, NOVEMBER 21

7:00 a.m. – 8:00 a.m.

CONTINENTAL BREAKFAST

Outside Veramendi Salons E–F

CONCURRENT BREAKOUT SESSIONS

8:00 a.m. – 9:30 a.m.

Veramendi Salons A–D

UNDERSTANDING THE PEPS NEGOTIATIONS PROCESS

Moderator:

Dan M. Neal II, P.E., P.G.,
*PEPS Center of Excellence
Section Director*

This session includes a general overview of the PEPS rate negotiation process, and an in-depth look at a specific deliverable contract negotiation process.

Geetha Chandar, P.E., *PEPS Service Center for Divisions*

Benjamin L. King, P.E., *TxDOT Transportation Programs Division*

Veramendi Salons G–J

UNDERSTANDING THE INVOICE PROCESS

Moderator:

Lynn Daniel, P.E.,
*PEPS Rural Service
Center Section Director*

This session will cover a variety of topics related to invoicing, including the invoice process timeline; the Prompt Payment Act; and common obstacles experienced by Invoice Center, Peoplesoft, districts, and consultants.

Tira Dobrozensky, *PEPS Invoice Center Manager*

Lucas J. Short, *TxDOT Austin District*

Ken Hsu, *Bridgefarmer and Associates, Inc.*

Spring Lake Ballroom

UNDERSTANDING THE TABLE OF DELIVERABLES

Moderator:

Jaime Perales, P.E.,
CFM, *PEPS El Paso
Service Center Director*

This session will cover a discussion of the table of deliverables used with lump sum contracts, including development of specific tasks and deliverables, and how payments are processed.

Gail Eileen Morea, P.E., *PEPS Houston Metro Service Center
Director*

Nancy D. Mitchell, P.E., *Lockwood, Andrews, and Newnam, Inc.*

9:30 a.m. – 9:45 a.m.

MORNING BREAK

Light refreshments

CONCURRENT BREAKOUT SESSIONS

9:45 a.m. – 11:15 a.m.

Veramendi Salons A–D

HOW TO TRANSITION FROM SUBPROVIDER TO PRIME PROVIDER

Moderator:
Dan M. Neal II, P.E.,
P.G., *PEPS Center of*
Excellence Section
Director

This session will include a panel discussion from firms sharing best practices on making the transition from subprovider to prime provider.

Ayda Gonzalez, Gonzalez De La Garza, LLC

Ricardo Zamarripa, P.E., American Structurepoint, Inc.

Veramendi Salons G–J

HOW TO AVOID AND ADDRESS DISQUALIFICATIONS

Moderator:
Lynn Daniel, P.E., *PEPS*
Rural Service Center
Section Director

This session will walk through some common causes for firms to be disqualified from procurements, how to avoid those problems, and the options available once a firm has been disqualified.

Joseph “Joe” S. Jancuska, P.E., *PEPS El Paso Service Center*

Marc Sandhu, P.E., *ARS Engineers, Inc.*

Spring Lake Ballroom

HOW TO EXPEDITE THE WORK AUTHORIZATION PROCESS

Moderator:
Jaime Perales, P.E.,
CFM, *PEPS El Paso*
Service Center Director

This session will walk through what a mini work authorization is, how to begin the mini work authorization process, and some common obstacles and solutions from both a district and firm perspective.

Jaime A. Vela, Jr., P.E., *PEPS Urban Service Center*

Rick Betancourt, P.E., *TxDOT Odessa District*

Jose Rodriguez, P.E., *HDR, Inc.*

11:30 a.m. – 12:30 p.m.

LUNCH AND KEYNOTE ADDRESS

Veramendi Salons E–F

Marc D. Williams, P.E., *TxDOT Deputy Executive Director*

ENHANCED INFRASTRUCTURE TECHNOLOGY UPDATES

12:45 p.m. – 2:00 p.m.

CLOSING SESSION

Veramendi Salons E–F

Martin L. Rodin, P.E., *PEPS Division Director*

TOP 10 PEPS TOPICS OF DISCUSSION

NOTES

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CONFERENCE SPEAKERS

Dione N. Albert

PEPS Control Center Director

Dione's responsibilities include monitoring performance and consistency in contract selection, negotiations, and management, while conducting reviews on the effectiveness of division processes, services, and staff. Dione has a B.B.A. in business administration and is a 27-year veteran of TxDOT.

Teresita Alvarado

Civil Rights Historically Underutilized Business (HUB) Statewide Outreach and Reporting Coordinator

After working for 19 years with the Department of Aging and Disability, Teresita joined TxDOT in 2013. Teresita provides, training, monitoring, and compliance oversight for TxDOT's HUB Program and the Small Business Enterprise Program. She also manages special projects that work toward continuous improvements on policies and procedures, and the optimization of current program managing systems.

Jessica Andrews, P.E.

PEPS Fort Worth Service Center Manager

Jessica is responsible for managing the procurement, negotiation, and contract administration activities in support of the Fort Worth District. She also serves as a procurement engineer for multiple procurements, including three \$10 million Comprehensive Engineering Consultant Contracts. She earned her B.S. in civil engineering from Southern Illinois University Carbondale.

Martha Arnold

Interim Disadvantaged Business Enterprise (DBE) Program Manager

Martha currently manages the DBE Compliance Section and will soon be managing the DBE Certification Section. She has experience in DBE certification, compliance, goal setting, outreach, and DBE program fraud. Martha provides training, technical assistance, guidance, compliance monitoring, and oversight on federally funded projects. She holds a master of business administration and is a certified compliance administrator.

Kendall Baker, P.E.

PEPS Rural Service Center Assistant Manager

Kendall is a 15-year veteran of TxDOT. She is responsible for assisting in the management and establishment of the Rural Service Center, which procures and manages contracts for the 11 rural TxDOT districts. Kendall earned her B.S. in civil engineering from Texas Tech University.

Brian R. Barth, P.E.

TxDOT Director of Project Planning and Development

Brian is responsible for overseeing the Transportation Planning and Programming, Right of Way, Environmental Affairs, PEPS, and Transportation Programs Divisions. He began his career as an engineering assistant in the Dallas District after graduating from the University of Texas at Austin with his bachelor's degree in civil engineering.

Rick Betancourt, P.E.

Director of Construction, TxDOT Odessa District

Rick is responsible for managing the Odessa District's construction project portfolio. His office is currently providing support for more than \$443 million in active construction projects with another \$441 million projected to be let in FY 2020 as the district tries to address infrastructure needs resulting from the energy-sector and natural-resources development in the Permian Basin. Rick is a 23-year veteran of the department and received his B.S. in civil engineering from Texas Tech University.

Geetha Chandar, P.E.

Procurement Engineer, Service Center for Divisions

Geetha manages procurements for 15 divisions and assists divisions in establishing their procurement plan to deliver the projects to letting. She also coordinates with divisions on contracting issues and assists with resolving contracting problems. Geetha earned her master's degree in civil engineering with a specialty in structural engineering.

CONFERENCE SPEAKERS

Ayda Gonzalez

CEO, Gonzalez De La Garza, LLC

Ayda oversees the day-to-day operation of her firm, including finances, marketing, and staffing. Ayda is a native Texan, and graduate of Texas A&M. Her firm has been performing engineering and surveying work for TxDOT as a subprovider and prime provider for over 12 years.

Michael A. Haithcock, P.E.

TxDOT Abilene District

Michael manages planning, programming, preconstruction, plan development, and project management for 13 counties in West Texas, and program delivery in the Abilene District. He has been with TxDOT for 5 years. Michael received his B.S. in civil engineering Technology from Kennesaw State and his M.B.A. from Georgia State University. He is also an Eagle Scout.

Chris C. Henry, P.E.

Portfolio Manager, PEPS Urban Service Center

Chris oversees procurement engineering and contract document processing to meet the needs of the eight urban districts. He has been with the department for 15 years. Chris earned his bachelor of science in manufacturing engineering from Midwestern State University.

Chris H'Luz, P.E.

Team Leader for Central Design, TxDOT Austin District

Chris has been with the department for over 6 years and is responsible for plans, specifications, and estimates (PS&E) consultant management. He also develops and trains staff in contract management on PS&E projects. Chris earned his civil engineering degree from the University of Kansas.

Howard Holland, P.E.

Vice President and Construction Engineering Inspection (CEI) Practice Lead, Raba Kistner Consultants, Inc.

As the lead for the CEI practice group, Howard is responsible for all pursuits, contracts, operations, and personnel management. Howard received his B.S. in agricultural engineering from Texas A&M University.



Ken Hsu

Controller, Bridgefarmer and Associates, Inc.

Ken is responsible for accounting, human resources, and office management. He earned his M.B.A. from the University of Texas at Arlington.

Tom Hunter, P.E.

Deputy CEI Program Manager, H.W. Lochner

Tom is the project manager (PM) currently on seven assignments on TxDOT projects, and has completed about that many projects previously. Tom assists with marketing, research, priority strategy and hiring, and serves as the PM or task lead on many opportunities for TxDOT projects. Tom holds both a B.S. and M.S. in civil engineering from Texas A&M University.

Chad Ingram, P.E.

Director of Construction, TxDOT Paris District

Chad is a 19-year veteran of TxDOT. He is responsible for overseeing all construction activities in the nine counties that make up the rural Paris District. Chad earned a bachelor's degree in biosystems and agriculture engineering from Oklahoma State University.

Stacy W. James, P.E.

Continuous Improvement Project Manager, PEPS Center of Excellence

Stacy works on projects to support the functions of the PEPS Division, including creating and updating forms, guidance documents, processes, and manuals. She also creates, updates, and delivers training related to the PEPS program. Stacy earned her B.S. in civil engineering from Texas A&M University. She is a 27-year veteran of the department.

Joseph "Joe" S. Jancuska, P.E., CFM

PEPS Dallas Service Center Manager

Joe is a 31-year veteran of TxDOT. In his current position, he is responsible for managing the procurement, negotiation, and contract administration activities in support of the Dallas District. Joe earned his bachelor of science in civil engineering from the University of Texas at Arlington.

Martha F. Juch, P.E., CFM, D.WRE

Continuous Improvement Project Manager, PEPS Center of Excellence

Martha has been in this role for 4 years. She focuses on teaching TxDOT classes, procurement planning, writing, and editing PEPS policy manuals, and assisting engineers and contract specialists during the procurement process. She holds a B.S. in Civil Engineering, an M.S. in environmental engineering, and a master's degree in engineering—civil.

Benjamin L. King, P.E.

Project Manager/Lead Worker, TxDOT Transportation Programs Division

Benjamin has been with TxDOT for over 10 years. In his current role, he provides direct project management support to districts and divisions, assists with consultant management, and develops program and project management plans specific to the districts or projects. Benjamin received his Bachelor of science in electrical engineering from Prairie View A&M University.

Jim Langston, P.E.

Project Manager, Bridgefarmer and Associates, Inc.

Jim has been in the consulting field working on TxDOT projects for over 20 years. He is responsible for managing project staffing, quality, and delivery. Jim earned his civil engineering degree from Texas A&M University.

Nancy D. Mitchell, P.E.

Senior Associate/Senior Project Manager, Lockwood, Andrews, and Newnam (LAN), Inc.

Nancy has been with LAN for the past 15 years and manages the Transportation Roadway Team for the Dallas office. As a project manager, she has prepared scopes, fees, and schedules on numerous rural and urban TxDOT schematic and PS&E projects. She received her B.S. in civil engineering from the University of Texas at Arlington.

Gail Eileen Morea, P.E.

PEPS Houston Metro Service Center Director

Gail oversees the procurement, negotiations, and contract administrative efforts of her staff in support of the Houston District's letting needs. Additionally, she monitors Houston's FY 2019 consultant budget of \$135 million, representing the single largest district budget in the state. Gail is a 27-year veteran of TxDOT. She holds a B.S. in biology and civil engineering, and an M.S. in public health.

Whitney Nalle, J.D.

Contract Support Section Director, TxDOT Contract Services Division

Whitney manages the Policy Team and the Systems Team. She also designs and teaches contracting courses; reviews and negotiates contracts; and develops and implements policy. She has been with TxDOT for over 5 years. Whitney earned her bachelor's degree from Texas A&M and her law degree from the University of Arkansas.

Dan M. Neal II, P.E., P.G.

Section Director, PEPS Center of Excellence

Dan is responsible for the development, implementation, continuous improvement, and support of the PEPS program. Dan has been with TxDOT for over 17 years. He earned his B.S. in petroleum engineering from the University of Texas at Austin.

Jaime Perales, P.E., CFM

PEPS El Paso Service Center Section Director

Jaime oversees and directs the procurement and contract management program for the El Paso District. Jaime has been with the department for 16 years. He earned his bachelor of science in civil engineering from the University of Texas at El Paso.

CONFERENCE SPEAKERS



Martin L. Rodin, P.E.

PEPS Division Director

Martin is a 15-year veteran of TxDOT. As PEPS Division director, Martin is responsible for managing and directing a staff of 136 employees in the procurement, contract management, and invoicing of over \$1.5 Billion annually in professional engineering, surveying, and architectural contracts for all 25 districts and 17 of the divisions. He earned his B.S. in civil engineering from Texas Tech University, and his M.B.A. from West Texas A&M University.

Jose Rodriguez, P.E.

Construction Services Manager, HDR, Inc.

Jose has been in consulting for over 27 years. His responsibility is to provide project management of construction engineering inspection services for transportation projects in North and West Texas. Jose earned his B.S. and M.S. in civil engineering from New Mexico State University.

Kori Rodriguez, P.E.

Section Director, PEPS Service Center for Divisions

Kori is responsible for managing procurements and contract document preparation for customers in 17 TxDOT divisions. She has had a 20-year career with TxDOT. Kori earned her bachelor's degree in civil engineering from Texas A&M University.

Marc Sandhu, P.E.

Vice President, ARS Engineers, Inc.

Marc actively manages all subsurface utility engineering projects and oversees the design group as well. He is also in charge of all engineering project pursuits and proposals. Marc is actively focused on the engineering and surveying community and was awarded the TSPE Young Engineer of the Year Award in 2014 and ASCE Young Engineer Award in 2015. He is a graduate of Texas A&M University, with a B.S. in civil engineering and a minor in business.

Mindy N. Sawyer, P.E.

Procurement Engineer, PEPS Dallas Service Center

Mindy has been with TxDOT for over 6 years. She is responsible for procuring professional services and engineering contracts to help TxDOT obtain the most qualified consultants. In this role, Mindy manages scope development, conducts interviews, negotiates rates, and oversees the development of the level of effort to produce contract documents. She earned both a B.S. in civil engineering and a B.S. in architecture from Texas Tech University.

Lucas J. Short, P.E.

Transportation Engineer, TxDOT Austin District

Lucas is currently the program manager of the SL 360 program, which will upgrade multiple intersections along the roadway by constructing overpasses or underpasses. Lucas has 19 years of service to the department. He earned his B.S. in civil engineering from Texas A&M University.

Jimmy Thompson, P.E.

Transportation Engineering Supervisor, Advanced Planning, TxDOT Lufkin District

Jimmy's responsibilities include contract and work authorization management for the Lufkin District, project management for consultant contracts; district survey coordination, district-wide utility coordination, and project programming. Jimmy earned a bachelor of science from Lamar University. He has been with TxDOT for 4 years.

Lucio Vasquez, P.E.

PEPS Deputy Division Director

Lucio is responsible for assisting the division director in directing short- and long-term initiatives, and managing the overall operations of the PEPS Division. He has been with TxDOT for over 21 years. Lucio holds both a bachelor of science and master of science in civil engineering.

Michelle N. Veale, P.E.

Continuous Improvement Project Manager, PEPS Center of Excellence (COE)

Michelle is a 25-year veteran of the department. She supports the PEPS COE manager and the PEPS Service Centers; and aids in delivering department-required training. Her background and experience include performance-based planning, project funding, portfolio management, project management, project development and delivery, and asset management. She earned a B.S. in civil engineering from Texas Tech and an M.S. in project management from St. Edward's University.

Jaime A. Vela, Jr., P.E.

Section Director, PEPS Urban Service Center
Jaime service center provides support to eight urban districts in the areas of procurement of professional engineering, surveying, and architectural services. Jaime leads a team that provides support to the respective districts in the areas of both procurement and contract management. He has been with TxDOT for more than 14 years, and earned his B.S. in civil engineering from Texas A&M University.

J. Gabriel Villanueva

Business Analyst, PEPS Administrative Qualifications Group

Gabe reviews indirect company overhead costs for federal and state compliance, which allows consulting firms to compete for available professional service contracts. Gabe has been with TxDOT for 20 years. He received his M.B.A. from Sul Ross State University.

Larry H. Wenger, Jr., P.E.

PEPS San Antonio Service Center Manager

Larry has over 25 years with TxDOT. He manages the office that provides the San Antonio District with guidance and direction on the utilization of professional engineering and surveying contracts in one of the fastest growing cities in Texas. Larry earned his B.S. in civil engineering from Texas A&M—Kingsville.

Marc D. Williams, P.E.

TxDOT Deputy Executive Director

Marc assists the department's executive director and management team with oversight of all TxDOT functions, including the management and operation of the state's transportation system. He is charged with ensuring Texas' transportation system is planned, constructed, and maintained in a cost-effective manner to effectively address the state's growing safety, mobility, and reliability needs.

Angela Yokie

Resource Management Analyst, PEPS Administrative Qualifications Group

Angela has been with TxDOT for 5 years. She is the team leader for the Administrative Qualifications (AQ) Section. In that role, she ensures that audits or self-certifications for indirect cost rates meet all federal and state requirements that allow consultants to compete for available professional service contracts. Angela also provides training for internal and external personnel concerning the AQ process.

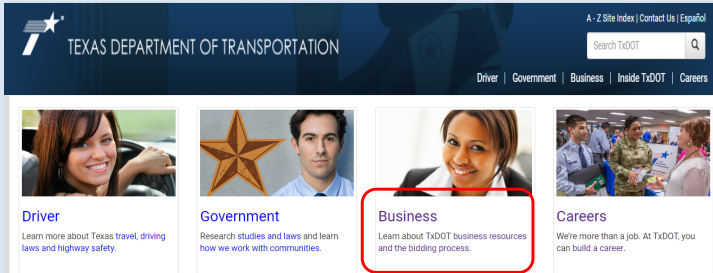
Ricardo Zamarripa, P.E.

Vice President, American Structurepoint, Inc.

Ricardo is responsible for overseeing Texas sales and operations, while also performing project principal and project manager duties. Ricardo earned his B.S. in civil engineering from Texas A&M University, and an M.B.A. in business management from St. Edward's University.

ACCESSING CONSULTANT CONTRACT INFORMATION

Click on the Business link on txdot.gov



Click on the Consultants link



Click on the PEPS Conference link to find links to all of the presentations after the conference

Architectural, Engineering and Surveying Consultants

[Texas Department of Transportation](#) > [Business](#) > [Consultants](#)

TxDOT uses Qualification-Based Selection (QBS) to procure architectural, engineering and surveying services.

Under QBS, TxDOT selects firms based on their qualifications. We do not ask for or make any selection based on cost. Cost is negotiated once a firm is selected.

Get Started

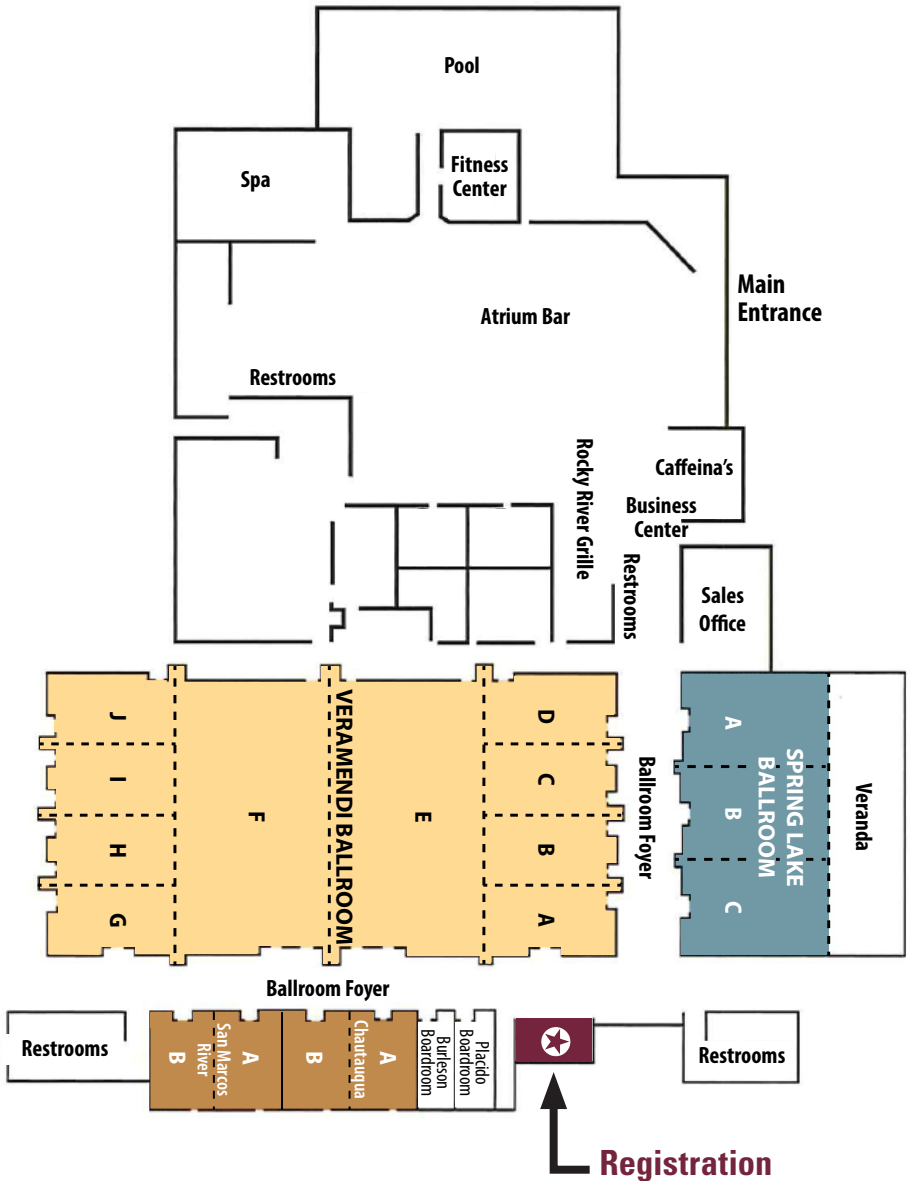
[Get started](#) on becoming precertified or administratively qualified.

- [Become Precertified](#)
- [Become Administratively Qualified](#)



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CONFERENCE MAP



Thank You

Thank you for attending the 2019 PEPS Conference.
We look forward to seeing you next year!
Please watch your email for a follow-up survey on this year's conference.

2019 TxDOT Professional Engineering Procurement Services Conference

Professional Development/Continuing Education Hours

November 19–21, 2019 • Embassy Suites Hotel and Conference Center • San Marcos, TX

Name _____

District/Division/Company _____

Mailing Address _____

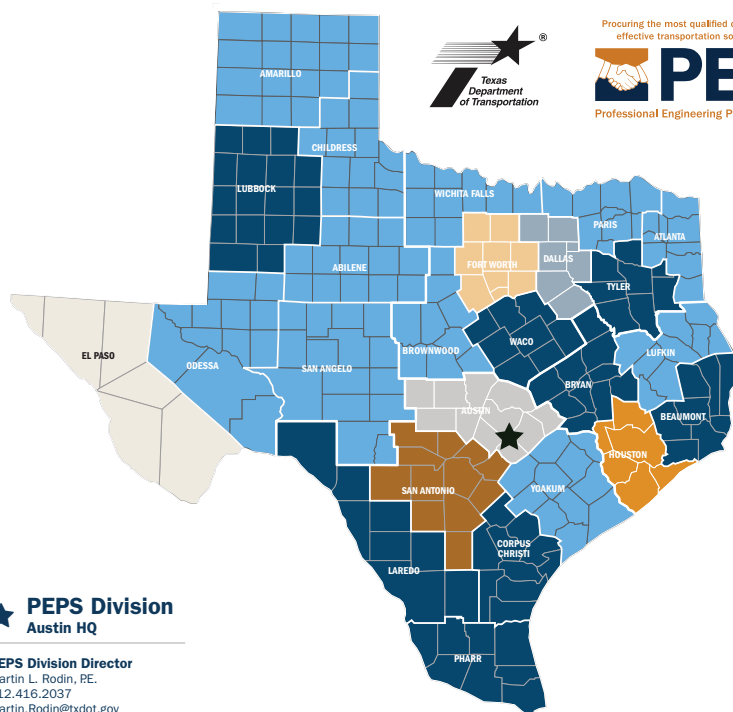
✓	SESSION TOPIC	HOURS
	Panel Discussion on Construction Engineering Inspection Issues	1 hour
	Preparing to Pursue Work with TxDOT	.75 hour
	Getting HUB/DBE Certified	.75 hour
	Understanding the Solicitation Process	1.5 hours
	Understanding the Solicitation Response Process	1.5 hours
	Understanding the PEPS Negotiation Process	1.5 hours
	How to Transition from Subprovider to Prime Provider	1.5 hours
	Electronic Submittal of Statements of Qualifications and Proposals	1.5 hours
	Updates on Precertifications and Administrative Qualifications	.75 hour
	Updates on Preclusions	.75 hour
	The New Annual Labor Rate Negotiation Process	1.5 hours
	Understanding the Invoice Process	1.5 hours
	How to Avoid and Address Disqualifications	1.5 hours
	Scope Development	1.5 hours
	Level of Effort Negotiations	1.5 hours
	Prime Provider Evaluation Updates	1.5 hours
	Understanding the Table of Deliverables	1.5 hours
	How to Expedite the Work Authorization Process	1.5 hours

Signature (Your signature certifies your attendance at the sessions indicated)

PROFESSIONAL ENGINEERING PROCUREMENT SERVICES



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